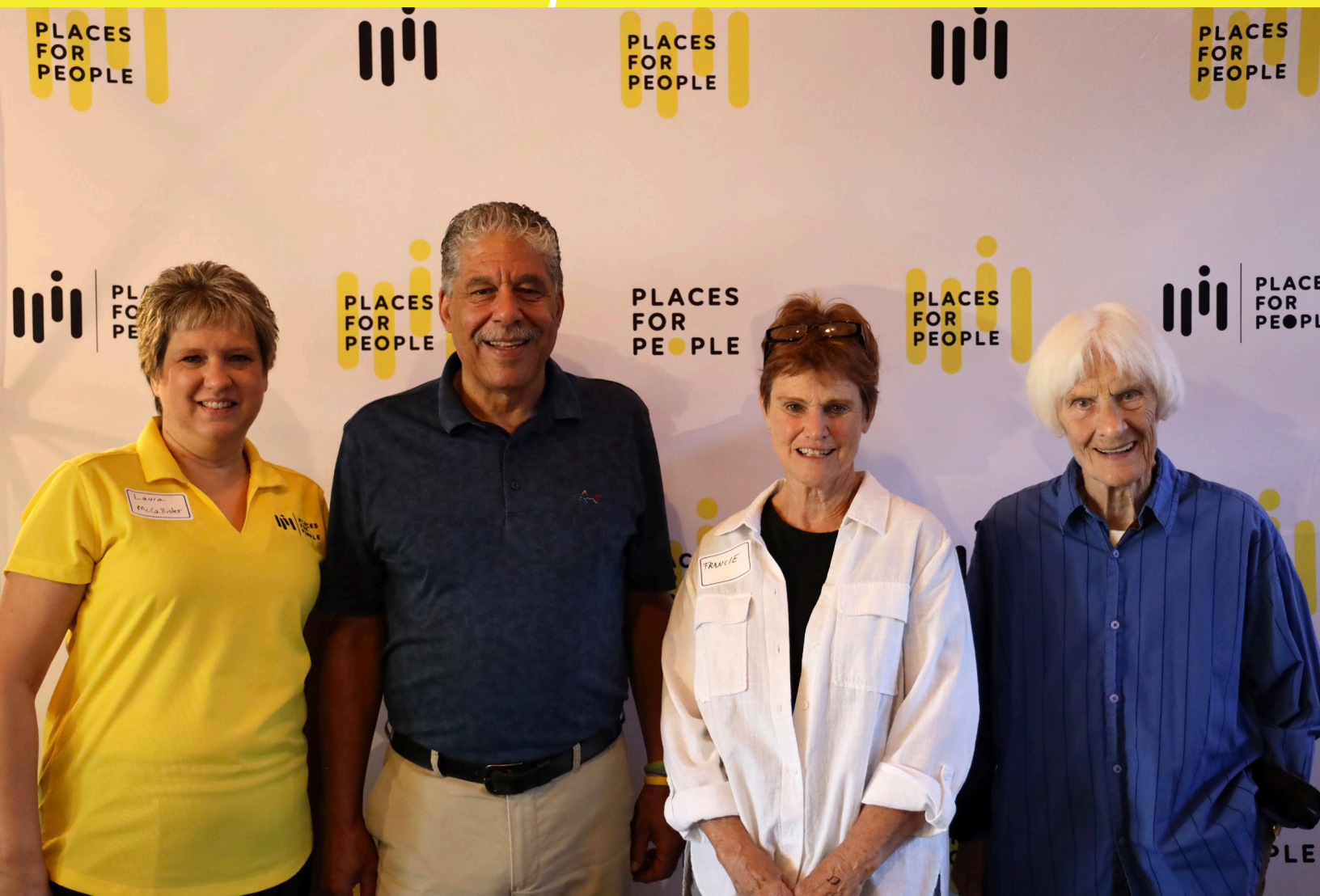




offering hope +  
healing since 1972



# Report to the Community

## FISCAL YEAR 2022

# Here, People Come First

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**-Laura McCallister**  
CHIEF EXECUTIVE OFFICER (CEO)

Laura McCallister was named our new CEO in July of 2020. Previously, she served as the Vice President of Finance. Overall, she has 22 years of experience with Places For People and 6 with Community Alternatives, which merged with Places For People in 2011.

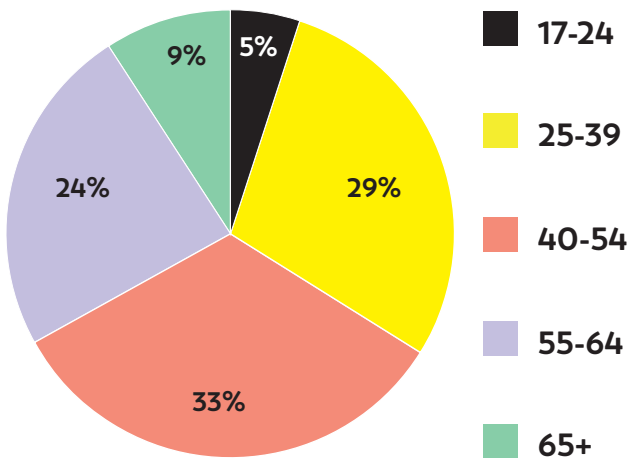


Places for People is honored to be celebrating our 50th birthday this year - a milestone only made possible because of the investment our community has put into our mission. It all started with serving three individuals and a dream; a dream that there could be a place in our community where all people were welcomed, no matter what they looked like, identified as, where they came from, etc., to find hope and healing. Today, we serve over 2,300 people and are a multi-million dollar nonprofit, still believing in the dream of our founders, Dr. Hilary Sandall and Mildred Dunn. We are beyond grateful for each person that has been a part of our journey and we look forward to continuing to serve St. Louis for as long as hope + healing is needed!

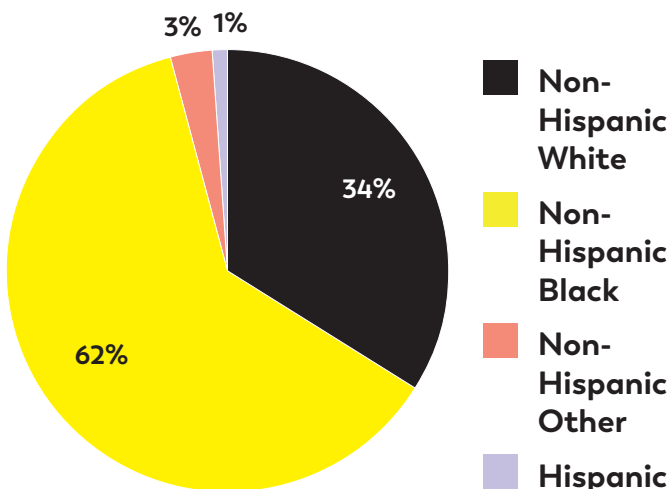
**2,306**  
People served

# Whom we served

## AGE



## RACE



## GENDER

**54%** Men  
**45%** Women  
**1%** Other

## DIAGNOSIS

**51%** Substance Use  
**42%** Psychotic Disorders  
**53%** Mood Disorders  
**44%** Trauma + Stressor Related Disorders  
**10%** Personality Disorders  
**49%** Co-occurring Disorders

# Programs



## CARF

The Commission on Accreditation of Rehabilitation Facilities (CARF) has accredited PFP for the following programs:

### CASE MANAGEMENT/SERVICES COORDINATION:

INTEGRATED: AOD/MH (ADULTS)

INTEGRATED: AOD/MH (CHILDREN AND ADOLESCENTS)

COMMUNITY INTEGRATION: INTEGRATED: AOD/MH (ADULTS)

### CRISIS INTERVENTION:

INTEGRATED: AOD/MH (ADULTS)

AOD/MH (CHILDREN AND ADOLESCENTS)

### HEALTH HOME:

COMPREHENSIVE CARE (ADULTS)

COMPREHENSIVE CARE (CHILDREN AND ADOLESCENTS)

### OUTPATIENT TREATMENT:

INTEGRATED: AOD/MH (ADULTS)

INTEGRATED: AOD/MH (CHILDREN AND ADOLESCENTS)

### COMMUNITY EMPLOYMENT SERVICES:

EMPLOYMENT SUPPORTS

JOB DEVELOPMENT

## ACCREDITATION

# 96%

**Of people served**  
ARE SATISFIED WITH THEIR CARE

### CPRP - REHABILITATION SERVICES

**Action (Transitioned Aged Youth)**

**Team A (Seniors)**

**Team B**

**Team C**

**Team D**

**DM3700**

**Hope (Seniors)**

**PATH (HIV Services)**

**OAT**

### ASSERTIVE COMMUNITY TREATMENT

**ACT-1**

**FACT**

**Home**

**Impact**

### EMPLOYMENT SERVICES

### INTAKE

### MEDICAL SERVICES

**Health Care Home**

**PHIT**

**Perscriber Services**

**Nursing**

**Occupational Therapy**

### OUTREACH

**Legal Outreach Brief Services**

### OUTPATIENT THERAPY

### PSYCHOSOCIAL REHABILITATION

**The Recovery Center**

### RESIDENTIAL SUPPORT

**CJ's Place**

**FACT Cottages**

**Nathaniel Rivers Place**

**Places at Page**

**West Pine Group Home**

### SUBSTANCE USE

**Reach**

**Rise (ITCD Team)**

**Suboxone Clinic**

**North**

### ILLUME

**Research + Evaluation**

**Training + Technical Assistance**

### YOUTH AND FAMILY SERVICES

**Connect**

**Incredible Years**

**Thrive**

**Integrated Family Treatment**

# Financials



## Income

Program Services	72%	\$19,824,941
Contributions & Grants	27%	\$7,565,102
Other Income	1%	\$214,118

PUBLIC SUPPORT, REVENUE, AND GAINS (LOSSES)	UNRESTRICTED	WITH DONOR RESTRICTIONS	TOTAL
Program revenue	19,824,941	-	19,824,941
Contributions and grants	7,565,102	10,000	7,575,102
Rental income	159,584	-	159,584
Fundraisers, net of direct expenses	25,098	-	25,098
Interest income	11,091	-	11,091
Miscellaneous income	18,345	-	18,345
Net assets released from restriction	27,454	(27,454)	-
<b>TOTAL PUBLIC SUPPORT, REVENUE, AND GAINS</b>	<b>27,631,615</b>	<b>(17,454)</b>	<b>27,614,161</b>

## Expenses

Program Services	83%	\$21,038,558
Administration	15%	\$3,927,207
Fundraising	2%	\$416,131

EXPENSES	UNRESTRICTED	TEMPORARILY RESTRICTED	TOTAL
Program services:			
Community based mental health	14,935,567	-	14,935,567
Community based substance use	1,221,130	-	1,221,130
Children and youth services	1,676,877	-	1,676,877
Research and evaluation	817,810	-	817,810
Residential	2,387,174	-	2,387,174
Other	-	-	-
Supporting services:			
Management and general (Admin)	3,927,207	-	3,927,207
Fundraising	416,131	-	416,131
<b>TOTAL EXPENSES</b>	<b>25,381,896</b>	<b>-</b>	<b>25,381,896</b>
<b>CHANGE IN NET ASSETS</b>	<b>2,249,719</b>	<b>(17,454)</b>	<b>2,232,265</b>
Net assets at beginning of year	18,391,557	30,827	18,422,384
Net assets at end of year	20,641,276	13,373	20,654,649



## Assets

### Current Assets

Cash and equivalents	\$6,813,494
Cash - restricted client funds	413,060
Accounts receivable, net	3,067,333
Promises to give - current, net	370,500
Prepaid expenses and deposits	81,507
Due from client accounts	75,647
<b>Total Current Assets</b>	<b>10,821,541</b>

### Long-Term Assets

Promises to give - long-term, net	394,366
Property and Equipment, net	15,824,398
Assets held for sale, net	1,880,000
Notes Receivable	977,574
<b>Total Long-term Assets</b>	<b>19,076,338</b>

<b>TOTAL ASSETS</b>	<b>\$29,897,879</b>
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## Liabilities and Net Assets

### Current Liabilities

Current maturities of long-term debt	\$627,260
Current maturities of capitalized lease obligation	10,412
Accounts payable	416,184
Accrued vacation	668,851
Payroll and Benefits payable	234,995
Other accrued expenses	1,203,791
Funds held for clients	303,318
Deferred revenue	429,454
<b>Total Current Liabilities</b>	<b>3,894,265</b>

### Long-Term Liabilities

Long-Term Debt, less current maturities	5,348,965
Capitalized lease obligation, less current maturities	-
<b>Total Long-Term Liabilities</b>	<b>5,348,965</b>

### Net Assets

Without donor restrictions	20,641,276
With donor restrictions	13,373
<b>Total Net Assets</b>	<b>20,654,649</b>

<b>TOTAL LIABILITIES AND NET ASSETS</b>	<b>29,897,879</b>
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# Highlights

## SEPTEMBER 2021

Participated in the Missouri Attorney General's press conference about the opioid settlement.

The CMHC Grant began, which provides \$2,872,261 over 2 years. It helps serve un-insured and under-insured individuals and provide support and wellness resources to the PFP staff.

Hosted the 19th Annual Golf Tournament at Missouri Bluffs.

Held the "Black Girl, Bleu" documentary movie screening and panel discussion at PFP.

## OCTOBER 2021

One of the PFP Pioneers, Gary Morse, who helped co-found Illume: The Behavioral Health Center of Excellence, retired.

## DECEMBER 2021

The PFP Holiday Program provided gifts for 277 children who are either served by PFP or whose primary caregiver is served by PFP.

## JANUARY 2022

Mary Kitley, the new Vice President of Development, joined PFP.

## APRIL 2022

ARPA Grant began, which was awarded by St. Louis City. It provided \$659,880 to support bridge housing services to unhoused individuals.

PFP announced a partnership with Mission: St. Louis that led to the two being co-located on North Grand in St. Louis. PFP extended substance use disorder (SUD) and co-occurring disorder services (COD) to North St. Louis. Illume: The Behavioral Health Center of Excellence provided training and technical assistance to community members and professionals serving people with SUD to further enhance this partnership.

PFP celebrated 50 years by having a Birthday Kickoff Week April 25-29. It featured activities for staff and persons served, "Tour Tuesday", "Birthday Blitz" fundraiser, and a happy hour. The "Birthday Blitz" fundraiser exceeded its \$100,000 goal by raising \$135,475 total.

## JUNE 2022

The final draft of the new strategic plan was presented to all staff.

PFP started the Young Professionals Council, which is a group of community members in the St. Louis region.

Gaming for Mental Health, a Fund-A-Need fundraiser, took place at Pieces: The St. Louis Board Game Bar & Cafe.





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## FY 2022 LEADERSHIP

CHIEF EXECUTIVE OFFICER  
**Laura McCallister**

BOARD PRESIDENT  
**Joe Kline**

BOARD VICE PRESIDENT  
**Andrea Patton**

BOARD TREASURER  
**Thomas Granneman**

BOARD SECRETARY  
**Kiesha Davis**

BOARD OF DIRECTORS  
**Nicholas Ayling**  
**Paul Deal**  
**Tyrone Ford**  
**Chuck Franke**  
**Fritz Gebhard**  
**Sam Gladney**  
**Andrea Kendrick**  
**Kevin Kissling**  
**Fr. Edward Murphy**  
**Ellen Norrensberns**  
**Andrew Schmitz**  
**Amy Schulte**  
**Scott Wilton**

LEARN MORE

### MISSION

To improve the physical and behavioral health of the individuals, families, and communities we serve and those who support the provision of these services.

### VISION

Through the provision of accessible, efficient, effective, and accountable treatment services; individuals and families served will reach their full potential for a purposeful and meaningful life.

### VALUES

Hope, Excellence, Collaboration, and Compassion

### CONNECT WITH US

**PlacesForPeople.org | 314.535.5600**  
**1001 Lynch St., St. Louis, MO 63118**  
**Follow us on social media @pfpstl**



## OUR PARTNERS

