



a human approach to mental health + healing



Report to the Community FISCAL YEAR 2023

Here, People Come First



-Laura McCallister CHIEF EXECUTIVE OFFICER (CEO)

Laura McCallister was named our CEO in July of 2020. Previously, she served as the Vice President of Finance. Overall, she has 23 years of experience with Places For People and 6 with Community Alternatives, which merged with Places For People in 2011.



This year we were honored to share more opportunities to celebrate the rich history of Places for People, such as having our co-founder, Dr. Hilary Sandall, speak at our 50th Birthday Breakfast. To continue building a brighter future for behavioral health in our region, we have finalized our new multi-year strategic plan. As the needs of our community have become more complex and pervasive, we remain committed to our tradition of leadership and innovation that puts people first. The priorities in our strategic plan include pursuing clinical excellence, strengthening and supporting staff and organizational culture, and improving operational infrastructure. Our plans have been designed to deliver the best holistic care possible. Thank you for your part in helping support hope and healing for our neighbors in need. We could not do this without you!



PRIMARY DIAGNOSIS TOP 5





Anxiety + Stress Disorders



Childhood Onset Behavioral / Emotional Disorders

NOTABLE OUTCOMES

of persons served in community support services had clinically significant decreases in depression symptoms

50%

75%

40%

of clients who were homeless were able to secure stable housing through PFP community supportive services

of persons served receiving substance use disorder treatment significantly increased engagement in substance use services

Programs



CARF

The Commission on Accreditation of Rehabilitation Facilities (CARF) has accredited PFP for the following programs:

CASE MANAGEMENT/SERVICES COORDINATION: INTEGRATED: AOD/MH (ADULTS) INTEGRATED: AOD/MH (CHILDREN AND ADOLESCENTS) COMMUNITY INTEGRATION: INTEGRATED: AOD/MH (ADULTS) CRISIS INTERVENTION: INTEGRATED: AOD/MH (ADULTS) AOD/MH (CHILDREN AND ADOLESCENTS) HEALTH HOME: COMPREHENSIVE CARE (ADULTS) COMPREHENSIVE CARE (CHILDREN AND ADOLESCENTS) OUTPATIENT TREATMENT: INTEGRATED: AOD/MH (ADULTS) INTEGRATED: AOD/MH (CHILDREN AND ADOLESCENTS) COMMUNITY EMPLOYMENT SERVICES: **EMPLOYMENT SUPPORTS** JOB DEVELOPMENT



Action (Transitioned Aged Youth) Team A (Older Adults) Team B Team C Team D DM3700 Hope (Older Adults) PATH (HIV Services) OAT PHIT

ASSERTIVE COMMUNITY TREATMENT

ACT-1 FACT Home Impact

EMPLOYMENT SERVICES

INTAKE

ACCREDITATION

MEDICAL SERVICES

Health Care Home Perscriber Services Nursing Occupational Therapy

OUTREACH

Legal Outreach + Brief Services Outreach to Homeless Community

OUTPATIENT THERAPY

PSYCHOSOCIAL REHABILITATION The Recovery Center

RESIDENTIAL SUPPORT

CJ's Place FACT Cottages Nathaniel Rivers Place Places at Page West Pine Group Home

SUBSTANCE USE

Reach (Soulard + North St. Louis) Rise (ITCD Team) Medication Assisted Treatment North

ILLUME

Research + Evaluation Training + Technical Assistance

YOUTH AND FAMILY SERVICES

Connect Incredible Years Thrive Youth + Family Intake + Outreach

JULY 2022

The Young Professionals Council (YPC), a group of St. Louis young professionals passionate about supporting the mission of Places for People, was founded and they hosted their first meeting.

Places for People hosted "Gaming for Mental Health", a dine-out fundraiser at Pieces: The St. Louis Board Game Bar & Cafe in Soulard that supports Places for People's Fund-A-Need (pictured on right).





AUGUST 2022

Kiesha Davis became the new Board of Directors President and the Board of Directors approved the new strategic plan.

PFP hosted their 50th Birthday Reunion Breakfast with key stakeholders. Dr. Hilary Sandall, co-founder of Places for People, made a presentation at the breakfast and spent the week engaging with staff and persons served while she was in town (pictured on left).

A job fair was hosted at the Soulard campus, which recruited several new staff members.

SEPTEMBER 2022

Patrick McGinnis joined the Board of Directors.

Places for People's Zero Suicide Committee hosted their First Annual Suicide Prevention March on September 6th in honor of Suicide Prevention Week (pictured on right).

To celebrate the new co-location with Mission: St. Louis in North St. Louis, both organizations organized an Open House on September 15th.



OCTOBER 2022

The 20th Annual Golf Tournament, presented by ARCO, took place at Missouri Bluffs Golf Club on October 14th (pictured on right).

PFP hosted a Trunk or Treat in Soulard for local families on October 28th.





NOVEMBER 2022

The PFP Holiday Program, Presents for People, provided gifts for 128 children who are either served by PFP or whose primary caregiver is served by PFP (pictured on left).

DECEMBER 2022

PFP hosted "The Longest Night Memorial" to honor those lost to the elements over the last year on December 21st at the Soulard campus (pictured on right).

Evidenced-based Mental Health Awareness Training (MHAT) was awarded by SAMHSA with a start date of January 1, 2023. It is a 4 year project that Illume: The Behavioral Health Center of Excellence will carry out.



FEBRUARY 2023

Ellen Reed-Fox and Rodney Lacy joined the Board of Directors.

Joe Yancey, one of our PFP Pioneers, gave a presentation to our staff (pictured on right).

"Tacos for Mental Health", another PFP dine-out fundraiser, took place at Mission Taco Joint in Soulard on February 28th.



APRIL 2023

On April 13th PFP hosted another job fair to recruit people to work in behavioral health.

Brand new exterior signage was installed at the Soulard campus and all of the parking lots were resurfaced.

The First Annual "Party at our Place" outdoor fundraiser took place at the Soulard campus, which included live music, raffles, games, and more.





MAY 2023

PFP was named a 2023 Honoree for "Pitching in for the Community" by Bally Sports Midwest and the St. Louis Cardinals on May 3rd. Staff representatives received a pre-game on field experience where they were recognized on the jumbo screen and TV, and given a plaque.

BACK@YOU, a community partner for over 7 years, donated everything they had to PFP when they dissolved as a nonprofit.

The Eligibility Coordinator role was established to help persons served and staff navigate Presumptive Eligibility, Medicaid spenddown, and annual Medicaid recertifications.

JUNE 2023

The First Annual Summer Social, presented by the Young Professionals Council (YPC), took place at the Soulard campus on June 15th to recruit new members and network with current members.

Fences and gates were installed for all 4 parking lots at the Soulard campus.



Financials



Income

Program Services Contributions & Grants Other Income	74% 25% 1%	\$21,914,448 \$7,243,029 \$345,198		
PUBLIC SUPPORT, REVENUE, AND GA	INS (LOSSES)	UNRESTRICTED	WITH DONOR RESTRICTIONS	TOTAL
Department of Mental Health contract Contributions and grants Program revenue Rental income Fundraisers, net of direct expenses Other contract revenue Interest income Miscellaneous income		20,616,531 7,243,029 1,125,519 144,623 85,310 172,398 25,006 90,259	- 4,000 - - - - - -	20,616,531 7,247,029 1,125,519 144,623 85,310 172,398 25,006 90,259
Net assets released from restriction		12,989	(12,989)	-
TOTAL PUBLIC SUPPORT, REVENUE,		29,515,664	(8,989)	29,506,675

Expenses

Program Services	86%	\$25,203,576
Administration	13%	\$3,708,340
Fundraising	1%	\$432,708

EXPENSES		TEMPORARILY	TOTAL
Program services:	UNRESTRICTED	RESTRICTED	TOTAL
Community based mental health	18,128,918	-	18,128,918
Community based substance use	1,616,604	-	1,616,604
Children and youth services	1,938,194	-	1,938,194
Research and evaluation	922,032	-	922,032
Residential	2,597,828	-	2,597,828
Supporting services:			
Fundraising	432,708	-	432,708
Management and general (Admin)	3,708,340	-	3,708,340
TOTAL EXPENSES	29,344,624	-	29,344,624
CHANGE IN NET ASSETS	(580,960)	(8,989)	(589,949)
Net assets at beginning of year	20,641,276	13,373	20,654,649
Net assets at end of year	20,060,316	4,384	20,064,700

FINANCIAL RECORDS FROM FY23 AUDIT BY ARMANINO



Current Assets Cash and equivalents Cash - restricted client funds Certificates of deposit Accounts receivable, net Promises to give - current, net Prepaid expenses and deposits Due from client accounts Total Current Assets	\$5,147,980 537,309 487,735 3,725,240 366,475 66,151 40,410 10,371,300
Long-Term Assets Promises to give - long-term, net Property and Equipment, net Right of use assets Asset held for sale Notes Receivable Total Long-term Assets	282,219 15,801,283 38,976 1,128,000 977,574 18,228,052
TOTAL ASSETS	\$28,599,352

Liabilities and Net Assets

Current Liabilities

Accounts payable	\$742,961
Payroll and benefits payable	1,228,395
Current maturities of finance lease obligation	-
Current maturities of operating lease obligation	25,722
Current maturities of long-term debt	153,857
Other accrued expenses	77,886
Deferred revenue	12,690
Accrued vacation	708,870
Funds held for clients	396,077
Total Current Liabilities	3,346,458
Long-Term Liabilities	
Long-term debt, less current maturities	5,174,438
Operating lease obligation, less current maturities	13,756
Total Long-Term Liabilities	5,188,194
Net Assets	
Without donor restrictions	20,060,316
With donor restrictions	4,384
Total Net Assets	20,064,700
TOTAL LIABILITIES AND NET ASSETS	28,599,352

FULL FINANCIAL STATEMENTS FOR FISCAL YEAR 2023 ARE AVAILABLE AT WWW.PLACESFORPEOPLE.ORG. PLACES FOR PEOPLE

FY 2023 LEADERSHIP

CHIEF EXECUTIVE OFFICER Laura McCallister

BOARD PRESIDENT Kiesha Hammock

BOARD VICE PRESIDENT Andrea Patton

BOARD TREASURER
Thomas Granneman

BOARD SECRETARY Tyrone Ford

BOARD OF DIRECTORS

Nicholas Ayling Paul Deal **Chuck Franke Fritz Gebhard** Sam Gladney **Michelle Hennessy** Laurent Javois **Kevin Kissling** Joe Kline **Rodney Lacy Patrick McGinnis** Fr. Edward Murphy Ellen Norrenberns Dr. Rajiv Patel Ellen Reed-Fox Andrew Schmitz Scott Wilton



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MISSION

To improve the physical and behavioral health of the individuals, families, and communities we serve and those who support the provision of these services.

VISION

LEARN MORE

Through the provision of accessible, efficient, effective, and accountable treatment services; individuals and families served will reach their full potential for a purposeful and meaningful life.

VALUES

Hope, Excellence, Collaboration, and Compassion

CONNECT WITH US

PlacesForPeople.org | 314.535.5600 1001 Lynch St., St. Louis, MO 63118 Follow us on social media @pfpstl



OUR PARTNERS

