

Report to the Community



Fiscal Year 2017 || July 1, 2016 - June 30, 2017



Proud to receive support from



From the Executive Director

Our Board of Directors

July 1, 2016 - June 30, 2017

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Bob Brown, Treasurer
Dennis Wells, Secretary

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Sam Sked
Joe Stoff

* - Joined Board in FY17

** - Departed Board in FY17

Our Mission

To provide caring, effective services to help those with the greatest challenges recover from mental illness and associated chronic illnesses.

Our Vision

Through the provision of accessible, efficient, effective and accountable treatment services; individuals and families served will reach their full potential for a purposeful and meaningful life.



CARF has accredited Places for People for our Case Management, Community Integration, Health Home, and Community Employment Services programs.

I've found in my more than 40 years in the health care profession that no year qualifies as "ordinary." However, as I reflect on the recently completed fiscal year, I think it is safe to say that it will go down as extraordinary in the history of Places for People.

In December, SAMHSA made a highly anticipated announcement of eight states selected to participate in the Certified Community Behavioral Health Clinic demonstration program. Out of 24 finalists, Missouri was one of the states selected, and Places for People became one of 15 CCBHCs in Missouri and 50 in the country.

Our organization spent much of the year preparing for this monumental development behind the scenes through enhancing infrastructure, clinical/administrative processes and preparing for cost-based reimbursement. Additionally, Places for People has expanded our substance use, outpatient therapy, and youth and adolescent programs to meet the project requirements. We now serve the lifespan from babies to seniors.

With the guidance and support of our Board of Directors, our organization continues to strive toward achieving the four strategic objectives set forth in spring 2016. Our Board of Directors hired firms to create a master facility plan and to review our marketing and branding practices.

As part of our strategic plan, our Board of Directors, leadership team and members of the strategic planning committee reviewed all programs at Places for People to make sure that they aligned with our current mission and our future goals.

During this review, it became evident that the important work performed by the Faith Team, a program assisting refugees and survivors of foreign-state sanctioned torture, was a perfect fit with the mission and vision of Bilingual International Assistant Services (BIAS). At Places for People the Faith Team was a specialty focus, but at BIAS the team is part of an organization that devotes its entire mission and vision to working with refugees. Places for People reached an agreement with BIAS for the Faith Team to become a part of that organization beginning in October 2016.

Additionally, a special committee was formed to assess whether Places for People's ownership and management of resident housing fit with our mission, goals, and the recovery-focused services we provide to people living with severe mental illness. After much discussion and analysis by this committee, and the support of the Board of Directors, Places for People started partnership discussions with Gateway Housing First (GHF). Places for People has been and will continue to be a leader in the fight for increased safe, secure and affordable housing options for people living with severe mental illness and substance use disorders. By partnering with GHF and potentially removing the title of 'property owner', Places for People can concentrate fully on advocating for those we serve and focusing our efforts on recovery.

In a year of change, I commend our dedicated staff for providing high quality, personal care to those we are privileged to serve.

I also would like to express my gratitude to all of our community partners and supporters who advocate on our behalf and provide time, talent and treasure to support our mission and those we are privileged to serve. You are truly extraordinary.

Statement of Financial Position

ASSETS

Current Assets

Cash and equivalents	\$4,201,143
Cash - restricted client funds	268,097
Funded reserves	128,565
Accounts receivable, <i>net of \$223,607 allowance</i>	1,607,807
Prepaid expenses and deposits	81,732
Due from client accounts	58,430
Due from related parties	106,338
Total Current Assets	6,452,112

Property and Equipment, net 5,182,122

Investment in Page - GP, at cost 235,000

Note Receivable - related party 977,086

TOTAL ASSETS \$12,846,320

LIABILITIES AND NET ASSETS

Current Liabilities

Current maturities of long-term debt	\$110,238
Accounts payable	224,966
Accrued vacation	469,565
Benefits payable	201,553
Other accrued expenses	411,164
Funds held for clients	296,595
Security deposits	6,477
Deferred revenue	115,684
Total Current Liabilities	1,836,242

Long-Term Debt, less current maturities 2,610,956

Net Assets

Unrestricted	8,315,525
Temporarily restricted	83,597
Total Net Assets	8,399,122

TOTAL LIABILITIES AND NET ASSETS \$12,846,320

*Full financial statements
for Fiscal Year 2017
are available at
www.placesforpeople.org.*

FY17 Milestones

August 22, 2016

Vice President of Development and Advancement Kristine Mannecke starts.

August 24, 2016

Quest Diagnostics location opens at Places for People's 4130 Lindell building.

September 9, 2016

14th Annual Places for People Golf Tournament, presented by Advanced Resources, is held.

October 1, 2016

Places for People Refugee Services program transitions to BIAS

December 21, 2016

Eight states, including Missouri, are selected to participate in CCBHC demonstration project.

January 9, 2017

Two committees reviewing residences owned by Places for People presented their findings to the Board of Directors. PFP began negotiating transfer of property management and ownership to Gateway Housing First.

January 17, 2017

Vice President of Clinical Services Tiffany Lacy Clark starts.

February 2017

Places for People crisis counseling service for St. Louis County after the winter floods of 2015 ends. The "Show-Me Hope St. Louis County" program was funded by the Federal Emergency Management Agency, with oversight from the Missouri Department of Mental Health.

March 2017

Board of Directors hires architectural firm, Chiodini Architects, to develop master facility plan.

May 8, 2017

Places for People Board of Directors hires Almanac to lead rebranding project.

June 2017

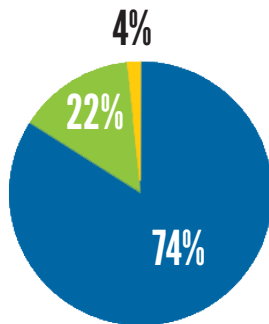
Clinic opens at Places for People to address opioid dependency with medication and therapy.

June 2017

Places for People is profiled in a special report on behavioral health by *Modern Healthcare*, a national weekly publication.

Statement of Activities

Income

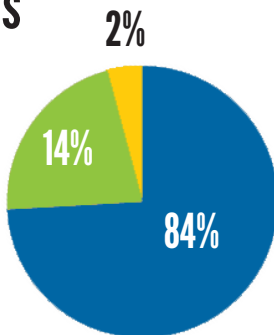


Program Services	74%	13,050,688
Contributions & Grants	22%	3,819,499
Other Income	4%	743,595

PUBLIC SUPPORT AND REVENUE

	Unrestricted	Temporarily Restricted	Total
Program revenue	13,050,688	-	13,050,688
Contributions and grants	3,731,010	88,489	3,819,499
Rental income	600,914	-	600,914
Fundraisers, net of \$52,779 in expenses	90,566	-	90,566
Interest income	12,406	-	12,406
Miscellaneous income	39,709	-	39,709
Total Public Support and Revenue	17,525,293	88,489	17,613,782
Net assets released from restrictions	151,975	(151,975)	-
TOTAL PUBLIC SUPPORT AND REVENUE	17,677,268	(63,486)	17,613,782

Expenses



Program Services	84%	13,834,055
Administration	14%	2,365,197
Fundraising	2%	276,684

EXPENSES

	Unrestricted	Temporarily Restricted	Total
<i>Program services:</i>			
PFP Apartments, Inc.	202,201	-	202,201
Sullivan Street, Inc.	211,663	-	211,663
Community based	9,502,110	-	9,502,110
Children services	954,970	-	954,970
HIV services	251,873	-	251,873
Immigrant and refugee	81,586	-	81,586
Psychosocial rehab	477,237	-	477,237
Research and evaluation	199,382	-	199,382
Residential	1,953,033	-	1,953,033
<i>Supporting services:</i>			
Management and general	2,365,197	-	2,365,197
Fundraising	276,684	-	276,684
TOTAL EXPENSES	16,475,936	-	16,475,936

CHANGE IN NET ASSETS

Net assets at beginning of year	7,114,193	147,083	7,261,276
Net assets at end of year	8,315,525	\$83,597	8,399,122